



HIRE SMARTER

The #1 Recruitment Agency
Management Platform

MANAGING RECRUITMENT AGENCIES USING RAMP

Using recruitment agencies is a fact of life for employers. Love them or loathe them, there are always vacancies which are best filled by agencies

There are approximately 24,000 recruitment agencies in the UK, more than ever before so selecting the right agency can be like looking for a needle in a haystack – managing them can be like herding cats!

Ramp has been purposely built to make working with agencies as easy and painless as possible – giving employers more time to focus on those roles that can be sourced directly.

RAMP is a recruitment agency management platform that:

- 1** Finds the best agencies when you need them
- 2** Quickly onboards agencies not already working under your terms
- 3** Automates the management of your Preferred Supplier List
- 4** Generates a single set of agency terms and conditions for all suppliers
- 5** Manages all invoicing, agency payments and rebates on your behalf
- 6** Provides a portal for all inbound and outbound agency communications (including managing cold calls!)
- 7** Gives you valuable, relevant and accurate recruitment agency performance data

IMPROVE AGENCY PERFORMANCE AND REDUCE AGENCY SPEND

Ramp saves you unnecessary administrative workload, improves agency fill rates, shortens time to hire and reduces agency fees.



AGENCY FIND

Using Ramp's unrivalled community of agencies, and unique matching algorithm, quickly and easily identify agencies that are right for you.



AGENCY PROCURE

In-house teams and hiring managers can onboard new agencies quickly and compliantly even if there is no existing relationship or agreement in place. The agency will simply need to agree to your terms, fees and other supplier instructions to supply.



AGENCY COMMS

A single platform to manage and track all of your communications to and from agencies and rate and report on agency performance.



AGENCY SUPPLY

Release roles to the best agencies, track progress, register offers and confirm successful hires.



AGENCY PAY

A single payment platform for processing all agency invoices, managing queries and handling rebates.



AGENCY PERFORM

Report on agency performance based on recruitment data and ongoing agency ratings.



AGENCY MANAGE

Easily setup and manage your preferred agencies and one-off agencies.

HOW EFFECTIVE IS YOUR RECRUITMENT AGENCY SUPPLY CHAIN?

Introducing our Supply-Chain Effectiveness Audit

From the expertise and experience we have gained supporting the management of our clients' recruitment agency supply-chains, we are now offering our proprietary Supply-Chain Effectiveness Audit.

Although you are probably trying to spend as much time directly recruiting candidates, for tricky and sensitive roles you may still have to go to agencies. On these occasions, you want to ensure that it takes as little time as possible to manage your agency suppliers, and that when you have a role to issue to agencies, it is filled as quickly and as effortlessly on your part as possible.

During the audit we examine how effectively and efficiently your agency supply-chain is engaged and procured and how it meets your recruitment needs. We compare against best practice and make key recommendations to reduce the cost and increase the performance of your agency recruitment.

KEY QUESTIONS WE CONSIDER ARE:

- What is the quality of your preferred supplier list?
- How is the performance of your agencies reviewed and managed?
- How do you identify the best agencies to issue requirements to?
- How quickly and rigorously are new agencies onboarded?
- How efficient is the payment and rebate processes?
- Overall what resources are required to manage your agency supply-chain
- Where and how can you make your engagement of recruitment agencies more efficient and more effective?

At the end of the assessment we present a detailed summary of the strengths and weaknesses of your recruitment agency supplychain, together with prioritised recommendations for improvement.

JOHN PAUL CAFFERY

+44 20 7822 1816

jp.caffery@thejobpost.co.uk

Fleet House
8-12 New Bridge Street
London EC4V 6AL