



**CONNECTING EMPLOYERS
WITH LOCAL RECRUITMENT
SUPPLIERS IN ANY COUNTRY**

OPENING UP THE INTERNATIONAL CANDIDATE MARKET



RAMP is a platform that instantly connects you with the best local recruitment suppliers in any country.

In 2018, according to the World Employment Confederation, the global recruitment industry was worth £420 billion across 143,000 agencies, placing 57 million people.

Trying to understand local recruitment markets together with a lack of knowledge of who the best recruitment suppliers are, results in a 'hit and miss' approach when sourcing talent.

The complexities of sourcing local agency suppliers, whilst managing legal, contractual and compliance requirements across multiple countries, makes it difficult to engage the best agencies.

Challenges managing international recruitment suppliers

- 1 Difficulty identifying the best local agencies to work with
- 2 Length of time spent negotiating one-off agency agreements
- 3 Delays onboarding new agency suppliers
- 4 Lack of process and control increases time-to-hire
- 5 High cost of managing multiple one-off agency relationships
- 6 Zero agency performance and fee benchmarking data



WORKING WITH THE BEST LOCAL AGENCIES INTERNATIONALLY



Our platform has been specifically designed to make selecting and working with local agencies in any country quick and simple. Employers are able to access the best talent whilst saving time and money.

RAMP automates the manual tasks typically performed when finding and managing agencies internationally. Because it is so easy to use, you will access new talent pools, increase your agency fill rates, reduce agency spend and improve time-to-hire.

The Benefits

- /// Access local suppliers in any country
- /// Engage the best performing agencies
- /// Improve fill rates
- /// Reduce time to hire
- /// Reduce agency spend
- /// Access new talent pools
- /// Eliminate agency administration
- /// Improve recruitment efficiency



AGENCY FIND

Use the power of our matching algorithm to access the best local agency suppliers



AGENCY PROCURE

Instantly onboard and procure agency suppliers compliantly using a single online contract



AGENCY ENGAGE

Generate market intelligence to benchmark the salary and recruitment fees



AGENCY MANAGE

Easily communicate, onboard and manage referred, existing or new agency suppliers



AGENCY COMMUNITY

Build on-demand, agile supplier communities for skills, sectors and countries you're hiring in



AGENCY PAY

Pay all suppliers through one platform and a single unified process for invoicing and billing



AGENCY CONTRACTOR

Manage your existing and new contingent workforce using our online managed service platform



AGENCY PERFORM

Access real-time agency performance to improve time-to-hire and delivery



HOW RAMP SOLVES AGENCY HIRING FOR INTERNATIONAL EMPLOYERS



The Business

An outsourcing company employing 10,000 people across 35 countries. There is a regular need to access specialist talent to hire for projects across existing and new countries as they expand. Accessing new talent using local suppliers is becoming more and more important to hire faster.

The Challenges

The customer had real difficulty in identifying the best local agency suppliers across many countries they recruited in. When they finally found an acceptable supplier, the process of engaging, procuring and paying them took weeks, lengthening time-to-hire and increasing internal administration. The company approached RAMP to solve this problem, in order to quickly and easily identify the best specialist agencies across Europe, US and APAC.

The Results

127

Suppliers identified

13

Countries covered

78

Suppliers contracted

44

Placements processed

88%

Agency fill rate

22%**

Agency spend saving

For more information contact

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[Book a demo today](#)

*Between May 2018 and December 2018

**Based on a total agency spend of €560,000

